Translation

# Consolidated Financial Results for First Quarter FY3/2018 (Japanese GAAP)

August 4, 2017

| Company name:                 | The Nisshin OilliO Gr                             | oup, Ltd. |  |
|-------------------------------|---|-----------|--|
| Stock exchange listing:       | Tokyo (First Section)                             |           |  |
| Stock code:                   | 2602  |           |  |
| URL:                          | http://www.nisshin-oillio.com/english/index.shtml |           |  |
| Representative:               | Takahisa Kuno, Representative Director, President |           |  |
| Contact:                      | Kenji Matsuura, General Manager, Financial Dept.  |           |  |
|                               | TEL: +81-3-3206-5670 (from overseas)              |           |  |
| Scheduled date to file quarte | August 8, 2017                                    |           |  |
| Scheduled date to commence    | _   |           |  |
| Supplementary explanatory     | Yes   |           |  |
| Explanatory meeting:          |   | No        |  |

(Figures have been rounded down to the nearest million)

(Percentages indicate year-on-year changes)

## 1. Consolidated financial results for the first quarter ended June 30, 2017 (April 1, 2017 to June 30, 2017)

(1) Consolidated operating results

|                                  | Net sales   | 8     | Operating income |       | Ordinary income |      | Net income<br>attributable to the<br>parent's shareholders |      |
|----------------------------------|-------------|-------|------------------|-------|-----------------|------|--|------|
|                                  | Million yen | %     | Million yen      | %     | Million yen     | %    | Million yen  | %    |
| 1 <sup>st</sup> quarter FY3/2018 | 82,946      | 8.0   | 3,000            | 11.7  | 2,791           | 29.6 | 2,105  | 42.8 |
| 1 <sup>st</sup> quarter FY3/2017 | 76,766      | (1.8) | 2,684            | 124.6 | 2,153           | 58.4 | 1,475  | 35.8 |

Note: Comprehensive income (or loss)

1st quarter FY3/2018: ¥2,619 million (-%) 1st quarter FY3/2017: ¥33 million (-93.0%)

|                                  | Net income per share | Diluted net income per share |  |
|----------------------------------|----------------------|------------------------------|--|
|                                  | Yen                  | Yen                          |  |
| 1 <sup>st</sup> quarter FY3/2018 | 12.51                | _                            |  |
| 1 <sup>st</sup> quarter FY3/2017 | 8.88                 | -                            |  |

#### (2) Consolidated financial position

|                                  | Total assets | Net assets  | Equity ratio |
|----------------------------------|--------------|-------------|--------------|
|                                  | Million yen  | Million yen | %            |
| 1 <sup>st</sup> quarter FY3/2018 | 246,541      | 133,749     | 51.5         |
| FY3/2017                         | 245,831      | 132,035     | 50.1         |

Note: Equity

1st quarter FY3/2018: ¥ 126,900 million FY3/2017: ¥ 123,204 million

## 2. Cash dividends

|                      | Cash dividends per share |                         |                         |                 |        |  |
|----------------------|--------------------------|-------------------------|-------------------------|-----------------|--------|--|
|                      | 1 <sup>st</sup> quarter  | 2 <sup>nd</sup> quarter | 3 <sup>rd</sup> quarter | Fiscal year-end | Annual |  |
|                      | Yen                      | Yen                     | Yen                     | Yen             | Yen    |  |
| FY3/2017             | -                        | 5.00                    | -                       | 5.00            | 10.00  |  |
| FY3/2018             | -                        |                         |                         |                 |        |  |
| FY3/2018 (forecasts) |                          | 6.00                    | _                       | 6.00            | 12.00  |  |

Note: Revisions to the most recently announced cash dividend forecast: None

\* The Company plans to consolidate its shares of common stock at the ratio of five shares to one share as of October 1, 2017. Cash dividends per share for the fiscal year ending March 31, 2018 (forecast) are calculated based on the number of shares before the share consolidation.

### 3. Consolidated earnings forecasts for FY3/2018 (April 1, 2017 to March 31, 2018)

(Percentages indicate year-on-year changes) Net income Net income Net sales Operating income attributable to the Ordinary income per share parent's shareholders Million yen % Million yen % Million yen % Million yen % Yen FY3/2018 340,000 4.6 10,000 10,000 (2.3) (3.2) 6,500 (14.1) 38.08

\* Net income per share in the consolidated earnings forecasts for the fiscal year ending March 31, 2018 is calculated based on the number of shares before the share consolidation.

#### Notes

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in a change in the scope of consolidation): No
New: - Excluded: -

(2) Adoption of special accounting procedure applied for quarterly consolidated financial statements: Yes

**Deferral accounting of cost variance** Cost variance arising from seasonal fluctuations in capacity utilization is deferred as current liabilities (other) since it is expected to be almost completely eliminated by the end of the cost accounting period.

- (3) Changes in accounting policies, accounting estimates and restatement of prior financial statements
  - a. Changes in accounting policies due to revisions to accounting standards and other regulations: No
  - b. Changes in accounting policies due to other reasons: No
  - c. Changes in accounting estimates: No
  - d. Restatement of prior financial statements: No
- (4) Number of common shares and outstanding

| a. | Total number of issued shares at the end of the period (including treasury stock) |                    |  |  |
|----|---|--------------------|--|--|
|    | 1Q FY3/2018   | 173,339,287 shares |  |  |
|    | FY3/2017  | 173,339,287 shares |  |  |
| b. | Number of treasury shares at the end of the period                                |                    |  |  |
|    | 1Q FY3/2018   | 2,764,502 shares   |  |  |
|    | FY3/2017  | 7,215,457 shares   |  |  |
| c. | Average number of shares during the three months period                           |                    |  |  |
|    | 1Q FY3/2018   | 168,349,312 shares |  |  |
|    | 1Q FY3/2017   | 166,131,138 shares |  |  |
|    | 1Q FY3/2017   | 166,131,138 shares |  |  |

\* This quarterly financial report falls outside the scope of the quarterly review procedures.

\* Cautionary statement on the use pertaining to forward-looking statements and other important matters

The forward-looking statements, including earnings forecasts, contained in these materials are based on information currently available to the Company and on certain assumptions deemed to be reasonable. This is not to be interpreted as a promise or guarantee of the attainability of the forecasts included herein. Actual business results may differ substantially due to a number of factors.